

# Gain access to the clinical data you need

Our Health Plan Data Exchange service means less time chasing patient records and more time driving revenue and better care for your members.

## Reduce your administrative work. Increase your profitability.

Health Plan Data Exchange relieves a significant burden to your bottom line. We automatically transfer members' clinical data in a standardized, electronic, C-CDA format, directly from providers' clinical records. Through a single point of connection, you'll have easy, immediate access to our nationwide network of more than 130,000 providers on our athenaOne network so you can spend fewer resources on manual information gathering.

## Your members benefit from higher-quality care – and so will your revenue.

Health Plan Data Exchange gives you immediate access to clinical data that providers already document as part of their workflow – so you get information straight from the source. With this accurate, real-time access, you can:

- Provide full documentation for quality programs like Stars and HEDIS – which can drive higher bonus payments, reimbursement, and member demand.
- Identify gaps in care and duplicative care, so you can decrease unnecessary medical costs and improve the quality of care members receive.
- Obtain a more complete picture of your members' health, so you can identify risk factors and better calculate risk scores to ensure premiums cover medical costs.

## Ease the toll on providers to enhance the experience of your members.

Manual chart extraction can take its toll on providers. Health Plan Data Exchange reduces the disruption of clinical data requests for providers, so they can focus on providing a better patient experience and better quality care to your members. And a better member experience will help you keep current members and attract new ones.

Chasing charts will cost you  
**\$4 million**  
per year for every 100,000 patients

Record retrieval can cost your organization \$40 or more per member per year – not to mention the cost of staffing full-time employees to perform manual care gap review.<sup>1</sup>

Higher ratings leads  
to higher revenue

CMS awards a  
**5% bonus payment**  
to payers that have 4-star ratings and higher<sup>2</sup>

Join a growing network

**+20%**  
of Americans are seen by athenahealth providers

**130,000+**  
providers on athenaOne

**50 million+**  
clinical encounters in 2019

1. Record Retrieval Solutions, [www.records.com](http://www.records.com)  
2. Congressional Budget Office data, December 2018