

# Drive higher performance with VillageMD, powered by athenahealth

The VillageMD solution provides the tools, technology, operations, and staffing support needed for physicians to drive the highest quality clinical results across a population.

athenahealth is perfectly aligned as your partner as we bring our complementary technology, tools, and services together with VillageMD's expertise in population health and value-based care.

## What athenahealth and VillageMD bring to the table:



### Revenue Cycle Optimization:

- Reduce days in accounts receivable
- Improve claim resolution rate
- Maximize collections & reimbursements
- Ability to leverage national revenue cycle partner, IKS

### Clinical Productivity

- Streamline clinical workflows
- Leverage templates built specifically for primary care
- Share clinical information with hospitals
- Access records anywhere with a mobile app

### Administrative Efficiency

- Standardize practice workflows and processes
- Minimize paperwork
- Streamline intake process
- Reduce no-shows

### Practice Performance

- Identify and support opportunities for practice improvement
- Real-time data visibility
- Proven integration with docOS, VillageMD proprietary primary care operating system
- Robust reporting and benchmarking capabilities

## athenahealth and VillageMD will drive practice performance and growth in three key ways by:

- 1 Providing faster time-to-value.**  
athenahealth's cloud-based, single-instance architecture, paired with VillageMD's customized onboarding processes and workflows, enable rapid adoption of our award-winning EHR, revenue cycle, and patient engagement services.
- 2 Helping boost collection rate.**  
athena tracks the latest changes to payer and regulatory changes, and our Billing Rules Engine uses the insights we generate from our national network to catch errors in claims before they are submitted. And as part of that network, you gain deep visibility into your own financial performance, as well as the ability to compare your results with those of similar organizations. This can help you identify areas where you are being underpaid.
- 3 Offering seamless integrations for fast, flexible innovation.**  
The future of healthcare innovation is a shared responsibility, tied closely to how you leverage technology to distinguish your organization. athenahealth and VillageMD enable you to create a highly tailored healthcare IT environment with a pre-built, tight integration to docOS - VillageMD's proprietary population health platform - to surface insights at the point of care for primary care providers. athenahealth also supports connections to external care settings, pharmacies, labs, and imaging centers, and a host of partners.

